

DEARBORN WHOLESALE GROCERS L.P.

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September 25, 2002

MARQ Packaging Company
PO Box 9063
Yakima, WA 98909

To MARQ Packaging Company:

I am writing on behalf of Dearborn Wholesale Grocers to express our satisfaction of the MARQ HPE215 (High Performance Case Erector Bottom Sealer) we recently installed.

The Case Erector was the solution to replace manpower used to hand erect the cases. Since we have installed the MARQ Case Erector, we've experienced a machine with consistent trouble free case erecting, which effectively eliminated some additional manual labor costs. Some corrugated is used up to three times over and the MARQ HPE215 runs the corrugated through consistently with few jams. We were in need of a case erector to increase productivity, and the MARQ solution was the ultimate product choice. None of the other machine manufacturers we investigated would guarantee performance with "used boxes".

The sales and service personnel at MARQ have been very professional and helpful from the point of manufacturing the machine and meeting our specifications, to putting the machine into service. I look forward to doing business with MARQ Packaging any future automation needs.

Thank you,


Tom Langfeld
Director of Distribution